



WSCA/NASPO Contract Administration

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<http://www.mmd.admin.state.mn.us>

WSCA-NASPO COMPUTER CONTRACTS

BULLETIN NO. 1

IBM SALE OF PC DIVISION TO LENOVO

Questions and Answers surrounding this sale

Question: How does this affect the Master Price Agreement (MPA) #A63311 signed by IBM Corp?

Answer: There are several processes already being put in place by the State of Minnesota to address this transaction between IBM and Lenovo.

First, IBM's MPA has been amended to delete the specific product lines that were a part of their PC Division; in particular, ThinkPad notebooks, ThinkCentre desktops, and ThinkVision monitors.

Second, a new MPA #A74813 has been signed with Lenovo for these specific product lines. The terms and conditions in the new MPA are identical in all respects to the MPA that was signed with IBM.

Question: How does the amendment to IBM's MPA affect the Participating Addenda (PA) that have been signed by each Participating Entity.

Answer: The PA is an extension of the MPA and therefore incorporates all of the terms and conditions of the MPA as originally written and as amended. Therefore, unless the PA that your entity has signed has specific language requiring an assignment agreement or amendment, you DO NOT have to do anything to your PA.

Question: Do we need to sign new Participating Addenda with Lenovo.

Answer: Yes. However, IBM and Lenovo have already agreed that there will not be any need to renegotiate any of the terms and conditions in the new PA you will sign with



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Lenovo. IBM has also agreed to send each Participating Entity new PA to sign, which will be identical in all respects, including the signature blocks, to the PA that was signed with IBM.

Question: How will we access the Lenovo product line?

Answer: A new url will not be set up for the Lenovo product line. You will be able to access these products by going to the current IBM website. IBM will develop a special link from their home page to the products that Lenovo will be selling.

Question: When will the transition be effective.

Answer: The cut-over to the new Contract is scheduled for July 1, 2005. This should give everyone ample time to sign a new PA, and for IBM to make the necessary changes to their website. The new MPA and contact information for Lenovo will be posted on the State of Minnesota website before that date also.

At some point between now and July 1, 2005 you will be asked to begin to split your orders to IBM between IBM products and future Lenovo products to keep from creating problems at the cut-over. More information will follow.

If you have any questions, please e-mail them to one of us:

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