

**PARTICIPATING ADDENDUM**  
**COMPUTER EQUIPMENT, SOFTWARE, PERIPHERALS AND RELATED SERVICES**  
**WSCA / NASPO MASTER PRICE AGREEMENT A63316**

**XIOtech Corporation**

and

**State of Iowa**

**1. Scope**

Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of this price agreement.

**2. Changes:**

- a) Without affecting the approved product prices or discounts specified in the WSCA/NASPO Master Price Agreement, the Contractor shall provide to the State of Iowa a 1.00% rebate on all sales made within the State of Iowa against this agreement. The rebate is to be paid quarterly to The Iowa Department of Administrative Services, General Services Enterprise – Purchasing, Hoover State Office Building, Level A, Des Moines, IA 50319.
- b) The Contractor shall provide an electronic detailed quarterly report on all sales made against this agreement within the State of Iowa to the State's primary contact below. The report file format shall be Microsoft Excel compatible format. The report at minimum shall include the date of sale, customer name and address, product description, quantity, invoice number, unit and extended invoice prices.
- c) Contractor's stated prices on the Contractor's approved State of Iowa WSCA / NASPO web site shall be discounted using the discounts and price lists approved and agreed to with WSCA/NASPO under the Master Price Agreement. The stated discounts are considered to be the minimum discount offered. The Contractor may offer, within written quotes, a higher discount than the approved minimum discount for volume purchases or for competitive reasons.

**3. Primary Contact:**

The primary participating entity contact for this participating addendum is as follows:

Name: Ashley Super, Purchasing Agent III  
Participating Entity: Iowa Department of Administrative Services  
Address: General Services Enterprise  
Hoover State Office Building, Level A  
Des Moines, IA 50319  
Phone: 515-281-7073  
Fax: 515-242-5974  
E-Mail: [Ashley.Super@iowa.gov](mailto:Ashley.Super@iowa.gov)

The primary Contractor contact for this participating addendum is as follows:

Name: Mary Reuss  
Contractor: XIOtech Corporation  
Address: 6455 Flying Cloud Drive, Eden Prairie, MN 55344-3305  
Telephone: 952.983.2433  
Fax: 952.983.2527  
E-mail: [mary\\_reuss@xiotech.com](mailto:mary_reuss@xiotech.com)

**4. Servicing Subcontractors:**

All purchase orders shall be sent and payments made directly to the Contractor. Service Subcontractors are not authorized to receive or accept purchase orders or payments.

**The Master Price Agreement Number A63316 MUST be shown on all Purchase Orders issued against this Agreement.**

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the last date of execution below.

**State of Iowa**

**XIOtech Corporation**

Name: Debbie O'Leary

Name: STEVEN E. SYPKKE

Title: Administrator, DAS GSE

Title: CFO

Signature: 

Signature: 

Date: 2/8/05

Date: JAN 31, 2005