

# Admin Minnesota

## Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

## CONTRACT RELEASE: V-46(5)

**DATE:** March 23, 2020

**PRODUCT/SERVICE:** VEHICLES: ELECTRIC LOW SPEED NEIGHBORHOOD VEHICLES

**CONTRACT PERIOD:** APRIL 22, 2015, THROUGH MARCH 31, 2020

**EXTENSION OPTIONS:** NONE

**ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS):** JACK MOORE

**PHONE:** 651.201.2427

**E-MAIL:** [jack.moore@state.mn.us](mailto:jack.moore@state.mn.us)

**WEB SITE:** [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

### CONTRACT VENDOR

### CONTRACT NO.

### TERMS

### DELIVERY

**CUSHMAN MOTOR CO., INC.**  
2909 E. Franklin Avenue  
Minneapolis, MN 55406

**173818**

**NET 30**

**60 DAYS ARO**

**VENDOR NO.:** 0001051601

**CONTACT:** Mike Benson

**E-MAIL:** [Mike.Benson@cushmanmotorco.com](mailto:Mike.Benson@cushmanmotorco.com)

**PHONE:** 612.333.3487

**FAX:** 612.333.5903

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### **E-RIDE INDUSTRIES**

**91075**

**NET 30**

**90 DAYS ARO**

3171 92<sup>nd</sup> Avenue  
Princeton, MN 55371

**VENDOR NO.:** 0000270438

**CONTACT:** John Herou

**E-MAIL:** [jherou@e-ride.com](mailto:jherou@e-ride.com)

**PHONE:** 763.389.9139

**FAX:** 763.389.2417

**CONTACT:** Kurt Bauerly

**E-MAIL:** [kbauerly@e-ride.com](mailto:kbauerly@e-ride.com)

**PHONE:** 763.389.9139

**FAX:** 763.389.2417

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### **GATORMOTO UTILITY VEHICLES AND MORE**

**91077**

**NET 30**

**60 DAYS ARO-IN STOCK**

**dba MOTO ELECTRIC VEHICLES**  
2426 Mayport Rd.  
Atlantic Beach, FL 32233

**90 DAYS ARO-NOT IN STOCK**

**VENDOR NO.:** 0000401205

**CONTACT:** Brett Jackrel

**E-MAIL:** [Bjackrel@motoelectricvehicles.com](mailto:Bjackrel@motoelectricvehicles.com)

**PHONE:** 904-247-1818

**FAX:** 904-247-2229

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### **NOTIFICATION OF MULTIPLE AWARDS**

This release contains multiple awards for similar or like items. State Agencies and CPV members should review and compare all Contract Vendor's prices in order to ensure the best value for their potential purchase. Factors such as, but not limited to, cost, equipment warranty terms, vendor location, delivery lead times, available substitutes, selected options and current fleet and equipment or parts inventory levels all may contribute to the total cost/value of an individual purchase. Multiple vendors may be able to satisfy the requirements of the end user and it is important for the purchaser to review all Contracts and Contract prices before executing an order.

**VEHICLE PURCHASES.** State purchasing of electric and plug-in hybrid electric vehicles. As defined in Minn. Stat. § 16C.138, it is the intention of the state of Minnesota to begin purchasing electric vehicles, plug-in hybrid electric vehicles, and neighborhood electric vehicles as soon as they become commercially available, meet the state's performance specifications, and are priced no more than ten percent above the price for comparable gasoline-powered vehicles. It is the intention of the state to purchase electric vehicles, plug-in hybrid electric vehicles, and neighborhood electric vehicles whenever practicable after these conditions have been met and as fleet needs dictate for at least five years after these conditions have been met.

**The Contracts were executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.**

**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below

- ☒ State agencies
- ☒ Cooperative Purchasing Venture (CPV) members

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted by the Acquisition Management Specialist listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

**CONTRACT FEEDBACK.** If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

**SCOPE.** The purpose of this Contract is to provide sources for new Electric Neighborhood Vehicles. As used in this Contract, "neighborhood electric vehicle" means an electrically powered motor vehicle that has four wheels and has a speed attainable in one mile of at least 20 miles per hour but not more than 25 miles per hour on a paved level surface.

If a large volume one-time purchase situation arises, State Agencies may issue additional solicitations separate from this Contract. The State may use whichever solicitation procedure is most advantageous to the State.

**ADDITIONS TO THE CONTRACT.** The State reserves the right to add additional like items to the contract upon mutual agreement through a fully executed amendment.

**MISCELLANEOUS ITEMS.** Items may be required that are not offered by the manufacture or our dealer installed options. Those items may be purchased on the vehicle purchase order provided the total cost of these items may not exceed \$5,000.00 for an individual purchase order. Parts and accessories sourced from this clause must be directly related to a specific item(s) included on the Contract. If the purchasing entity requires a lower threshold for competitive bidding other than \$5,000.00, they must follow their local entities' competitive bidding requirements.

**PRICES.** Prices must remain firm until the Manufacturer announces the cutoff date for orders. Price increases are not effective until they are approved by the AMS. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

The Contract Prices the vehicles include all “standard” features offered by the manufacturer. A printout listing all of the “standard” features is included.

Fees associated with licensing, registration, and the titling of the motor vehicle are NOT to be included in the Total Bid Constant; these items must be listed as a separate line item on the invoice and quote. All costs shall be billed at the current rates published by the Minnesota Department of Public Safety. If the purchaser desires to have the Contract Vendor process the required paperwork for licensing, registration, and title transfer, the cost to process the paperwork must be mutually agreed to by the purchaser and the Contract Vendor. The mutually agreed cost MUST be detailed as a separate line item on the purchase order and the invoice.

**SALES OR EXCISE TAX.** No taxes should be calculated into the cost of the vehicle being offered. Taxes will be calculated and invoiced, if applicable, as a separate line item on the invoice. For the purposes of this solicitation, motor vehicle means any self-propelled vehicle required to be licensed for road use and any vehicle propelled or drawn by a self-propelled vehicle required to be licensed for road use. Additional information may be obtained from Minnesota Department of Revenue, including from the following link:

<https://www.revenue.state.mn.us/guide/sales-and-transfers>

**EQUIPMENT WARRANTY.** The manufacturer’s standard warranty service shall be applicable. No dealer or Contract Vendor warranty programs will be accepted. A copy of the warranty should be delivered to the purchaser at the time the quotation is submitted by the Contract Vendor. Warranty time periods will commence when vehicle is delivered to the ship to address listed on the purchase order. Drop shipments constitute a delivery. The manufacturer’s standard warranty service shall commence at time of delivery to the purchaser. The purchaser will be responsible for contacting the manufacturer, when requesting a change in the warranty term.

**FREIGHT/SHIPPING TERMS.** All prices offered are FOB Destination, freight prepaid and allowed to the purchaser, regardless of the ship to location within Minnesota. If the purchaser desires the vehicle to be delivered to a company outside of Minnesota, the purchaser and the Contract Vendor will mutually agree on any additional cost and the method of transportation to the out-state company.

**BILLING.** The Contract Vendor must submit separate invoices (one original) for each purchase order to the "bill-to" address as shown on the purchase order. Invoices should be submitted at least 10 days after acceptance of the vehicle by the purchaser.

<u>PRODUCT OR SERVICE</u>	<u>PRICE</u>	<u>KLIN</u>	<u>UNSPSC CODE</u>
Electric Low Speed Neighborhood Vehicles	See Price Schedules Below	1	25101918

**CONTRACT VENDOR****CUSHMAN MOTOR CO., INC.****CONTRACT NO.****173818**

<b>#</b>	<b><u>MODEL</u></b>	<b><u>TOTAL DELIVERED PRICE</u></b>
1	Columbia Utilitruck LSV 2XL	\$13,985.00
2	Columbia Utilitruck LSV 2X	\$13,835.00
3	Cushman, Lsv 800, 624927	\$9,965.00

**VEHICLE SPECIFICATIONS:** [http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)/Cushman/2015Specs.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)/Cushman/2015Specs.pdf)**OPTION PRICE LIST FOR ALL CUSHMAN VEHICLES:**[http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)CushmanPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)CushmanPriceList.pdf)**E-RIDE INDUSTRIES****91075**

<b>#</b>	<b><u>Model</u></b>	<b><u>Total Delivered Price</u></b>
1	EXV2DC Patriot - (DC Drive 2 Pass. Flatbed)	\$20,062.00
2	EXVADC Patriot - (AC Drive 2 Pass. Flatbed)	\$22,127.00
3	EXV4DC - (DC Drive 4 Passenger)	\$22,538.00
4	EXV4AC - (AC Drive 4 Passenger)	\$24,172.00
5	EXV2DC Stake Sides	\$20,582.00
6	EXV2AC Stake Sides	\$22,647.00
7	EXV2DC Pull Down Bed Side Truck	\$21,201.00
8	EXV2AC Pull Down Bed Side Truck	\$23,199.00
9	EXV2DC Tool boxes	\$21,110.00
10	EXV2AC Tool Boxes	\$22,957.00
11	EXV2DC Utility Van	\$22,103.00
12	EXV2AC Utility Van	\$24,145.00
13	EXV2DC Maintenance Vehicle	\$23,359.00
14	EXV2AC Maintenance Vehicle	\$24,991.00
15	XV2AC Refuse Hauler	\$27,081.00
16	EXV2AC Refuse Hauler w/tipper	\$34,995.00
17	EXV2AC Patriot People Transporter	\$24,910.00

**VEHICLE SPECIFICATIONS FOR ALL E-RIDE VEHICLES:**[http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)/E-Ride/2015 Price Schedule 3-6-15.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)/E-Ride/2015 Price Schedule 3-6-15.pdf)**OPTION PRICE LIST:** [http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)ERidePriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)ERidePriceList.pdf)**VEHICLE SPECIFICATIONS FOR ALL STAR ELECTRIC VEHICLES**[http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)/Star/StarElectricPriceSchedule.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)/Star/StarElectricPriceSchedule.pdf)

**MOTO ELECTRIC VEHICLES****91077**

<b><u>ELECTRO BUBBLE BUDDY MODEL</u></b>	<b><u>PRODUCT CODE</u></b>	<b><u>TOTAL DELIVERED PRICE</u></b>
LSV 2 Passenger Enclosed Utility Deluxe	EBB – 2PEUDLX	\$17,545.25
LSV 2 Passenger Enclosed Utility Deluxe Hard Door	EBB – 2PEUDLXHD	\$19,445.25
LSV 2 Passenger Enclosed Utility Standard	EBB – 2PEUSTD	\$14,600.25
LSV 2 Passenger Security	EBB – 2PS	\$10,895.25
LSV 2 Passenger Utility Deluxe Hard Door	EBB – 2PUDLXHD	\$16,880.25
LSV 2 Passenger Utility Deluxe	EBB – 2PUDLX	\$14,600.25
LSV 2 Passenger Utility Standard Hard Door	EBB – 2PUSTDHD	\$14,695.25
LSV 2 Passenger Utility Standard	EBB – PUSTD	\$12,225.25
LSV 2 Passenger	EBB – 2P	\$9,850.25
LSV 3 Passenger EMS Paramedic Responder	EBB – 3PEMS	\$17,925.25
LSV 4 Passenger Hard Door LE	EBB – 4PleHD	\$14,980.25
LSV 4 Passenger LE	EBB – 4PLE	\$11,655.25
LSV 4 Passenger Mountaineer	EBB – 4PMNT	\$17,545.25
LSV 4 Passenger Municipal Police	EBB – 4PMP	\$15,075.25
LSV 4 Passenger Security Hard Door	EBB – 4PSHD	\$15,645.25
LSV 4 Passenger Security	EBB – 4PS	\$11,845.25
LSV 4 Passenger Utility	EBB – 4PU	\$12,320.25
LSV 6 Passenger Back to Back	EBB – 6PRF	\$11,655.25
LSV 6 Passenger Deluxe	EBB – 6PDLX	\$16,395.25
LSV 6 Passenger Forward Facing	EBB – 6PFF	\$14,695.25
LSV 6 Passenger Roadster	EBB – 6PRD	\$17,070.25
LSV 8 Passenger Roadster	EBB – 8PRD	\$17,545.25

**VEHICLE SPECIFICATIONS FOR ALL MOTO ELECTRIC VEHICLES:**
[http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)/Moto/SpecSheet&Prices.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)/Moto/SpecSheet&Prices.pdf)
**OPTION PRICE LIST:** [http://www.mmd.admin.state.mn.us/pdf/V-46\(5\)/Moto/ElectricAccessories.pdf](http://www.mmd.admin.state.mn.us/pdf/V-46(5)/Moto/ElectricAccessories.pdf)

**REVISIONS:**

03/23/2020 Assignment Agreement executed to Cushman Motors new ownership, at same prices, terms, and conditions.

04/08/19 Buyer changed from Dustin Burns to Jack Moore.

03/29/19 All contracts extended through March 31, 2020. Cushman and E-Ride price lists updated. All other prices, terms, and conditions remain unchanged. Gator Moto has same prices, terms and conditions.

06/11/18 AMS changed from Mike Maruska to Dustin Burns

03/08/18 All contracts extended through March 31, 2019. Cushman price list updated. All other prices, terms, and conditions remain unchanged.

03/10/17 AMS changed to Mike Maruska

04/01/2017 Contract for Cushman Motor Co. Contract No. 91074 extended through March 31, 2018 with updated price lists. All other terms and conditions remain unchanged. AMS changed from Jeshua Livstrom to Karen McIntyre.

11/15/2016 Contracts for E-Ride Industries Contract No. 91075 and GatorMoto Utility Vehicles and More Contract No. 91077 have been extended through March 31, 2018, at the same prices, terms, and conditions.

05/10/2016 Contract No. 91075 with E-Ride has been extended through March 31, 2107, with updated pricing. All terms and conditions remain unchanged.

04/01/2016 All contracts, excluding E-Ride, have been extended through March 31, 2017, at the same prices, terms, and conditions.