

Admin Minnesota

Office of State Procurement

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: L-336(5)

DATE: MARCH 4, 2020

PRODUCT/SERVICE: PUBLIC SAFETY VEHICLE ACCESSORIES AND LED EMERGENCY LIGHT BARS, SIREN WARNING ACCESSORIES

CONTRACT PERIOD: JANUARY 1, 2020, THROUGH AUGUST 31, 2021

EXTENSION OPTIONS: 36 MONTHS

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): DUSTIN BURNS

PHONE: 651.201.2441

E-MAIL: dustin.burns@state.mn.us

WEB SITE: www.mmd.admin.state.mn.us

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

CARSON MANUFACTURING COMPANY, INC.
5451 N. Rural St.
Indianapolis, IN 46220

170207

NET 30

SEE BELOW

VENDOR NO: 0000250287

POINT OF CONTACT: Ms. Toni Woodard

PHONE: 888-577-6877

FAX: 317-254-2667

E-MAIL: toniW@carson-mfg.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LISTS

SOUNDOFF SIGNAL

3900 Central Parkway
Hudsonville, MI 49426

170214

NET 30

SEE BELOW

VENDOR NO: 0000220819

POINT OF CONTACT: Melissa Frick

PHONE: 616-662-6116

FAX: 616-896-1286

E-MAIL: mfrick@soundoffsignal.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LISTS

WHELEN ENGINEERING CO.

51 Winthrop Rd.
Chester, CT 06412

170216

NET 30

SEE BELOW

VENDOR NO: 0000207668

POINT OF CONTACT: Ms. Kristen Carver

PHONE: 860.718.2389

FAX: 866-336-3503

E-MAIL: kcarver@whelen.com

For Demos and/or application issues, contact Bill Reeves, Authorized Managing Sales Representative

PHONE: 515-981-5967

E-MAIL: bill@wreeves.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LIST

CONTRACT VENDOR

Code3 Inc.
10986 N. Warson Rd.
St Louis, MO 63114
VENDOR NO: 0000245686

CONTRACT NO.

170209

TERMS

NET 30

DELIVERY

SEE BELOW

POINT OF CONTACT FOR CODE 3: Lori hays
PHONE: 262.352.9856

E-MAIL: lori.hays@code3esg.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LISTS

Federal Signal
2645 Federal Signal Drive,
University Park, IL 60484

170212

NET 30

SEE BELOW

VENDOR NO: 0000192660

ORDERING: Kim Horvat
PHONE: 708-534-3400 x 4716

FAX: 708-534-4874

E-MAIL: khorvat@fedsig.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LIST

Du-Ha
306 St. Andrews Street South,
Fergus Falls, MN 56537

170211

NET 30

SEE BELOW

VENDOR NO: 0001030296

POINT OF CONTACT: Dennis Tuel
PHONE: 1.866.306.9842

E-MAIL: Dennis@du-ha.com

ORDERING: Keith Johnson
PHONE: 612.751.2356

E-MAIL: keith@fosterbabcock.com

SEE BELOW FOR AUTHORIZED DISTRIBUTORS LIST

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members

STATE AGENCY CONTRACT USE. State agencies should make every effort to use the Contract Vendor(s) listed. However, this Contract does not prohibit State agencies from using their delegated local purchasing authority to procure similar products and services from other vendors.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor or their Authorized Distributor. State agencies should use a Contract Release Order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV), please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

SCOPE. The purpose of this Contract is to provide Public Safety Vehicle Accessories and LED Emergency Light Bars, Siren Warning Accessories for vehicles. Related accessories may include, but not limited to, items which are part of a "Traffic Awareness Package" or "Vehicular Emergency Warning Products" which includes all warning lights such as; roof-mounted light bars, interior lighting packages, and other miscellaneous warning lights like scene lights, spot lights, as well as siren amplifiers, switches, speakers, mounting brackets, etc. Vehicle Mounted Equipment Items such as cages, push grilles, shotgun holders, etc., are also being considered. Items not affixed to the vehicle and data collecting devices are excluded.

HOW TO USE THIS MASTER CONTRACT

Step 1: Request a Quote

Request a quote from one of the Contract Vendors listed on this Contract Release. **Note that you should not request a quote from a Contract Vendor whose contract is not fully executed or on a contract that is expired.**

At a minimum the quote must include:

1. Contract vendor's name.
2. Name of contract vendor's representative providing the quote.
3. Date of quote.
4. State Contract Release L-336(5) and Contract number.
5. Detailed description of the Contract product(s) or item(s) being provided. Individual price, quantity and the agreed upon ARO.
6. Detailed description of the products that will be order and the title of the person accepted the order. Price per product ordered and state the agreed upon ARO per order.
7. Total price for all products/items quoted.
8. Expiration date of quote.

Step 2: The Ordering Entity is to verify the quote to confirm contract pricing and that the After Receipt of Order (ARO), offered meets the business need.

The following information explains the methods for calculating and/or confirming the contract prices.

- Contract Prices are a percent (%) discount from the Manufacturer's Suggested Retail Price (MSRP) for the products offered. The Contract Vendors have provided a Price List with a date and catalog number for which the discount will be applied. This Price List is a max price.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and revised by the contract vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing an invoice, inspect the products received to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed on the first page of this Contract Release to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

Step 3: Establish a Purchase Order.

Once the ordering plan has been approved, a purchase order (PO) may be issue before any products is shipped by the Contract Vendor.

State agencies issuing purchase orders should use a Contract Release Order (CRO) or a Blanket Purchase Order (BPC).

Step 4: Paying the final Invoice

Before issuing payment on an invoice, the Ordering Entity must inspect the contract products to ensure they match both the terms and pricing on the contract. Only accept invoices from Contract Vendors that itemized contract products and delivery charges as stated in the Special Terms. Lump sum prices must be rejected and reworked by the Contract Vendor to show itemized State contract pricing. The invoice must include enough detail for the Ordering Entity to verify that the products were delivered on the invoice have been provided.

Note that the delivery method (Drop Ship or Inside Delivery) must be stated on the invoice.

END OF HOW TO USE THIS MASTER CONTRACT INSTRUCTIONS

PRICES. Discounts are firm, or may be increased, through the life of the contract. Price Lists may be changed up to twice within any 12-month period. Price increases are not effective until they are approved by the AMS. **NOTE:** At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

MANUFACTURER CATALOGS AND PRICES LISTS. The Contract Vendor will provide copies of the manufacturer's catalogs and price lists if so, requested by any Customer at no cost to the requestor.

SPECIFICATIONS. All emergency light bars must meet applicable national and international standards for emergency lights which include, but are not limited to, SAE J1113-21 and -41, J575, J578, J595, J845, and subsequent revisions, or appropriate national or international standards (such as CISPR 12 and 25) if SAE standard has been superseded.

THIRD-PARTY DOCUMENTATION. If requested by the Customer, documentation of independent third-party laboratory certification of light bar modules meeting applicable national and international standards must be provided by the Contract Vendor at no additional cost.

If the Contract Vendor has an AMECA accredited testing facility that may suffice for third party documentation for the products for which the accreditation has been obtained.

PRODUCT DEMONSTRATIONS. If requested, the Contract Vendor must provide product demonstrations at no cost to the Customer. The Contract Vendor will only be required to provide demonstrations to Customers in the states for which they were awarded.

ITEMS OFFERED AS NEW. All products, material, supplies and equipment offered and furnished must be new, of current manufacturer production, and must have been formally announced by the manufacturer as being commercially available as of the date of the Solicitation opening, unless otherwise stated in this Solicitation.

CONTRACT VENDOR WEBSITE. The Contract Vendor must maintain an internet website for Customers to view products, product configurations, and warranties.

WARRANTY. All items must carry the manufacturer's standard warranty. A copy of the warranty should be included to the purchaser at the time the quotation is submitted by the Contract Vendor.

MINNESOTA SALES TAX. Per Minnesota State Sales Tax Fact Sheet No. 135, these commodities are not taxable. The Contract Vendor is NOT allowed to charge sales tax to orders placed by Minnesota State agencies. The Contract Vendor will verify sales tax requirements with participating states and other governmental units.

FREIGHT. All shipments are FOB Destination with freight costs included in the unit prices.

DELIVERY. Unless otherwise mutually agreed, in-stock items must be delivered within ten (10) business days after receipt of order and non-stock items must be delivered within twenty-five (25) business days after receipt of order. Delivery requirements for custom made items will be negotiated at time of order placement.

REVISIONS:

3/4/2020 Updated Federal Signal representative contact information.

PRICE SCHEDULE

<u>PRODUCT</u>	<u>PRICE</u>	<u>UNSPSC CODE</u>
1. LED Emergency Light Bars, Siren Warning Accessories, and other Related Accessories.	SEE BELOW	25172900

PERCENT DISCOUNT AND MANUFACTURER'S PRICE LISTS

Prices are a percent (%) discount from the Contract Vendor's Price List. This Price List is a max price for which the discount will be applied. The Contract Vendor will provide copies of the manufacturer's catalogs and price lists if so, requested by any Customer at no cost to the requestor.

Carson Manufacturing #170207

Manufacturer Price List(Click Link to View)
Carson Sirens Revised: March 2014

Off of Price List
64%

Manufacturer Price List (Click Links to View)
[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)CarsonPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)CarsonPriceList.pdf)

Authorized Distributor List (Click Links to View)
[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)CarsonAuthorizedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)CarsonAuthorizedDistList.xlsx)

Soundoff Signal #170214

Manufacturer Name
SoundOff Signal

Manufacturer Price List
2019 Price Guide

Off of Price List
52%

<u>Quantity Breaks</u>	<u>Additional percent discount per order</u>
50-100 same item	3%
100+ same item	6%

Manufacturer Price List (Click Links to View)
[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)SoundOffPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)SoundOffPriceList.pdf)

AUTHORIZED DISTRIBUTORS:

Emergency Automotive Tech Inc.	0000228936-001
Stonebrooke Equipment Inc.	0000815609-001
Guardian Fleet Safety, LLC.	0000940794-001

Authorized Distributor List (Click Links to View)
[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)SoundOffAuthorizedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)SoundOffAuthorizedDistList.xlsx)

Whelen

#170216

<u>Manufacturer Name</u>	<u>Manufacturer Price List</u>	<u>Off of Price List</u>
Whelen Engineering Co.	PL19.1DOTL 6/28/19, PL19.1WL 6/28/19, and PL19.1PAWL 6/28/19	42%

Manufacturer Price List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)WhelenDOTPriceSchedule.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)WhelenDOTPriceSchedule.xlsx)
[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)WhelenPioneerPriceSchedule.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)WhelenPioneerPriceSchedule.xlsx)
[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)WhelenAutomotivePriceSchedule.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)WhelenAutomotivePriceSchedule.xlsx)

AUTHORIZED DISTRIBUTORS:

Northern Safety Technology	0000253406-001
Emergency Automotive Tech Inc.	0000228936-001
Karl Chevrolet, Inc	0001010456-001

Authorized Distributor List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)WhelenAuthorizedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)WhelenAuthorizedDistList.xlsx)

CODE 3

#170209

<u>Manufacturer Name</u>	<u>Manufacturer Price List</u>	<u>Off of Price List</u>
Code 3 Inc.	2019 Price Book	61%

Quantity Breaks

10+ of like item

Additional percent discount per order

5%

Manufacturer Price List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)Code3PriceList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)Code3PriceList.xlsx)

AUTHORIZED DISTRIBUTORS:

Emergency Automotive Tech Inc.	0000228936-001
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Authorized Distributor List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)Code3AuthorizedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)Code3AuthorizedDistList.xlsx)

Federal Signal

#170212

Manufacturer Name

Federal Signal Corporation

Manufacturer Price List

Police Price Book M100 - Dated March 1, 2019,
Fire/EMS Price Book M130 - Dated March 1, 2019,
and Work Truck Price Book M4100 - Dated March 1, 2019

Off of Price List

45%

Quantity Breaks

25+

Additional percent discount per order

2%

Manufacturer Price List (Click Links to View)

Fire-EMS:

[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)FederalSignalFire-EMSPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)FederalSignalFire-EMSPriceList.pdf)

Police:

[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)FederalSignalPolicePriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)FederalSignalPolicePriceList.pdf)

Work Truck:

[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)FederalSignalWorkTruckPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)FederalSignalWorkTruckPriceList.pdf)

Authorized Distributor List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)FederalSignalAuthroziedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)FederalSignalAuthroziedDistList.xlsx)

Du-Ha

#170211

Manufacturer Name

DU-HA Inc.

Manufacturer Price List

DU-HA Master Catalog 2019

Off of Price List

27%

Quantity Breaks

2-4 +units

5+ units

Additional percent discount per order

2%

4%

Manufacturer Information Catalog (Click Links to View)

[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)DuHaInformationCatalog.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)DuHaInformationCatalog.pdf)

Manufacturer Price List (Click Links to View)

[http://www.mmd.admin.state.mn.us/pdf/L-336\(5\)DuHaPriceList.pdf](http://www.mmd.admin.state.mn.us/pdf/L-336(5)DuHaPriceList.pdf)

AUTHORIZED DISTRIBUTORS:

NORTH CENTRAL DISTRIBUTING. 0001016456

Authorized Distributor List (Click Links to View)

[http://www.mmd.admin.state.mn.us/xls/L-336\(5\)DuHaAuthorizedDistList.xlsx](http://www.mmd.admin.state.mn.us/xls/L-336(5)DuHaAuthorizedDistList.xlsx)